Greenfield Site to Operational Solution Mine



March 1, 2018



Introduction

- Support transition for role of Prime Contractor
- Ensure a SAFE transition

AMECFW Responsibility KSPC Responsibility



How?

Building Legacy – In The Beginning

Building Legacy – Intermediate Phase

Building Legacy – Commissioning

Prime Contractor Transfer

Operations Ownership



Building Legacy - In the Beginning



Greenfield Construction Phase

- AMECFW fulfilled duties of Prime Contractor
 - AMECFW owned the Safe Work Permit and LOTO program
 - Training provided for all workers
 - High volume of people (2000+)
 - Numerous contractors, disciplines, experience levels, backgrounds



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Intermediate Phase – Safety Transition

- Transition into Intermediate Phase
 - AMECFW construction + KSPC Operating (Early Cavern Development)
 - Problems identified early on with separate safety programs
- Management (KSPC + AMECFW) comprehensive SWP and LOTO program developed
 - Joint SWP and LOTO procedure rollout re-training
 - SWP / LOTO Matrix created to provide direction
 - Implement changes and prepare for plant commissioning



Intermediate Phase – SWP and LOTO

Central Permitting Office

- Created inside KSPC Operations building
 - Staffed and managed by AMECFW
 - Employed +/- 25 positions dealing with SWP and LOTO
- LOTO / SWP Matrix heavily relied upon
 - Outlined responsibility by ownership of area / equipment
- System was effective, but slow and bulky (AMECFW factor)
 - How to manage conflict effectively?



Intermediate Phase - SWP / LOTO Matrix

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MIS	Date: Nov 19, 2016 Key: RED - Role related 1	Revision: 1	BLUE - Role related to LPSY P	re-Commissioning, DARK BU	Issued for Use: UE - Role related to LPRY Com	missioning, SPEEN - Rule rel	ated to KSPC Operations
	Key: HID - Note related to LPET Construction, LIGHT BLUE - Role related to LPET Pre-Commissioning, DARK BLUE - Role related to LPET Constructions, GREEN - Role related to LESPC Operations						
Location Area Owner	Asset Owner Within the Area	Permit Requester	Permit Issuer	Permit Receiver	LOTO Authority	LOTO Captain	LOTO Verifier
UPET CMT (Construction)	LPET CMT (Construction)	M/A	M/A	M/A	N/A	N/A	M/A
LPET Pre-Core	LPET Pre-Care	LPET Pre-Com Coordinators/Discipline Leads	LPET Pre-Com Discipline leads	Trades Person	AmedW	LPET Pre-Com Captain	LOTO Authorized Engloyee
LPST Pre-Core	LPET CMT (Construction)	LPET CMT Coordination Environment	LPET Pre-Com Discipiline leads	Trades Person	AmedW	LPST Pre-Com Captain	LOTO Authorized Engloyee
LPET Pre-Care	KSPC Operations	LPET CMT LPET Pre-Com LPET Com KSPC Operations	UPET Free Commo Dissipiline Lands for MIES, UPET Com Presentare secretization for ASSA (SIPC Operations for Asset CR John Authoritestion	Trades Person Trades Person Reld Execution Leads Trades Person	KSPC Supervisor AND/OR ArmedFW **Consult with Simops Leads (Mark Marsh/Jason Sissmehite)**	ESPC Supervisor AND/SM Area/SW ""Consult with Simops Leads (Mark March/Jason Sisumehite)""	**Consult with Simops Leads (Mark Marsh /I sec Siscenshits)**
LPET Com	PErcon	LPET Com Planning Execution Leads	LPET Core Procedure Coordinators	Reld Execution Leads	AmedW	LPET Com Captain Field Succetton Leads Sectrical LOTO Captain	LOTO Authorized Engloyee
LPET Com	LPET Pre-Care	LPET Pre-Com Coordinators Discipline Leads	LPET Com Planning Execution Leads Production Area Leads	Trades Person	AmedW	LPET Pre-Com Captain	LOTO Authoritsed Engloyee
LPET Com	LPIT CMT (Construction)	Coordinators Environment	LPET Com Planning Execution Leads Production Area Leads	Trades Person	AnedW	LPET Pre-Com Captain	LOTO Authorized Engloyee
ISPC Operations	LPET CMT (Construction)	LHIT ONT Coordinators Environment	ISPC Production Supervisor/Operator	Trades Person	Amedia	LPSY Pre-Com Captain	LOTO Authorized Employee
ISPC Operations	KSPC Operations	LPET CMIT Pro-Core Com	ISPC Production Supervisor/Operator	Trades Person Trades Person Reid Execution Lead	ESPC Production Supervisor	ESPC Operator	LOTO Authorized Employee
KSPC Operations	LPET Pre-Com	LPET Pre-Com Coordinators Discipline Leeds	Production Supervisor/Operator	Trades Person	AmedW	LPET Pre-Com Captain	LOTO Authorized Engloyee
ISPC Operations	PETCom	LPIT Com Planning Execution Leads	ISSPC Production Supervisor/Operator	Reld Execution Lead	AnedW	LPET Com Captain Field Execution Leads Electrical LOTO Captain	LOTO Authorized Employee
KSPC Operations	KSPC Operations	ISPC Maintenance Supervisor	ISSPC Production Supervisor/Operator	Trades Person	ESPC Production Supervisor	ESPC Operator	ESPC Production Supervisor/Operator
ISPC High Voltage Bectrical Rooms	LPET CAFT Pre-Core Core	LPET CMT Pro-Core Core	ISPC High Voltage Supervisor or Planner	Pre-Corn Electrician Corn Electrician	KSPC High Voltage Supervisor	High Voltage Electrician	High Voltage Supervisor or Electrician
ISPC High Voltage Bectrical Rooms	KSPC High Vultage Dept.	High Voltage Hanner or Supervisor	ISPC High Voltage Supervisor or Planner	High Voltage Bectrician	ICSPC High Voltage Supervisor	High Voltage Electrician	High Voltage Supervisor or Bectrician
ESPC Sustaining Capital Projects (SCP)	KSPC Sustaining Capital Projects (SCP)	IOPC Sustaining Capital Projects (SCP)	SCP Coordinators	SCP Contractors	ICSPC Statistining Capital Projects (SCP)	SCP Coordinators	LOTO Authorized Engloyee
KSPC PCS Server Room	ISPC PCS, IBSE, IT, Facility Supervisor	ISPC LPET CMT Pro-Core Core	PCS Supervisor or Deligate	ICSPC LPET CMT Pro-Com Com	PCS Supervisor or Deligate	PCS Supervisor or Deligate	LOTO Authorized Employee



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Building a Legacy - Commissioning

Conflict Management

- How to keep all work fronts safe
- Construction alongside commissioning / live systems

SIMOPS (Simultaneous Operations)

- Coordinator was on-boarded
- Responsibility to oversee process to ensure conflict was managed and the SOW were safe to complete
- 2500 + SWP ; 400 + LOTO per week

Construction vs Operational Plant

- Construction philosophy clashing with live plant
- Ensuring awareness
- Energization notices COMMUNICATION!



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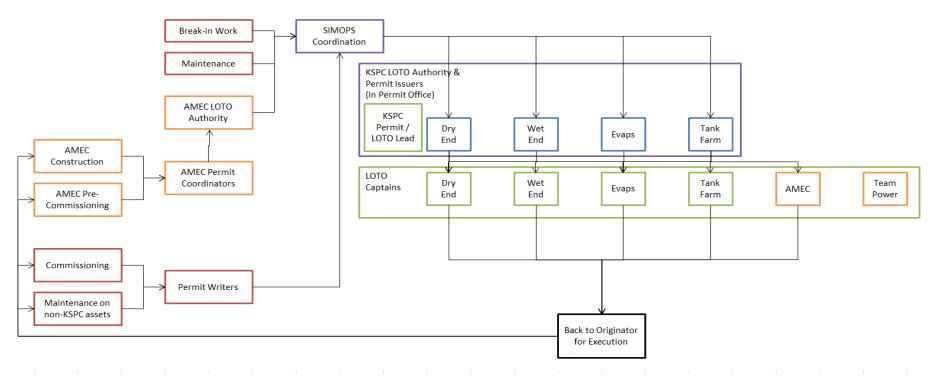
Operations Ownership



Prime Contractor Transfer – Planning

KSPC formed committee

- Committee formed to put together a transition plan
- Prepare to own the SWP / LOTO process





Prime Contractor Transfer - Stages

Progressive 2 Stage Transition Developed

- Stage 1 : AMECFW to KSPC Permitting Group
 - KSPC LOTO/Permit Leads train on process
 - Prime Contractor Transfer KSPC issuing all SWP/LOTO with full AMEC support ongoing
- Stage 2 : KSPC Permitting Group to KSPC Operations
 - Construction and Commissioning subsides, Operations activity high
 - Closure of central permitting office and transfer to Operations permit desks



Prime Contractor Transfer – Stage 1 Progress

Permit Office Transition Goals

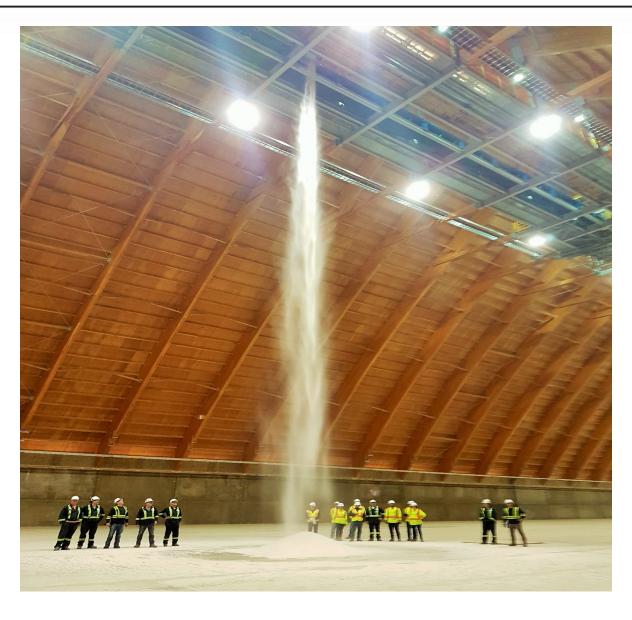
- Improve consistency, clarity, and real-time issue resolution
- Streamline the process and increase productivity while maintaining high safety record

Permit Office Transition Challenges

- Construction ongoing with Commissioning activities high transition to Start-up
- Getting 'A' train ready for production
- Conflict management paramount!



Prime Contractor Transfer - Brownfield



- Site transition to Brownfield
- Prime Contractor
 Transfer to KSPC
- K+S Legacy produces first tonne of potash
- Construction +
 Commissioning +

 Production!



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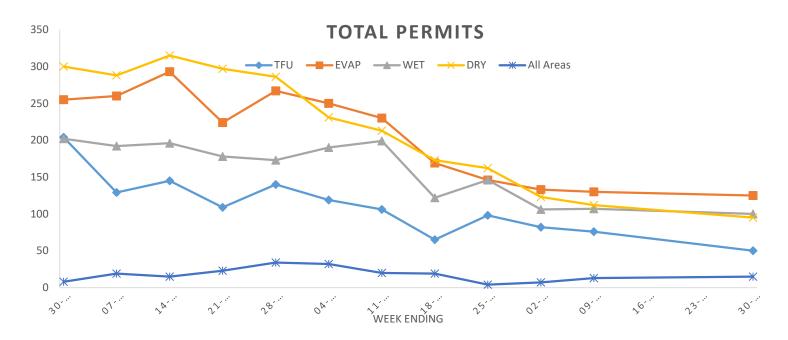
Prime Contractor Transfer

Operations Ownership



Operations Ownership - Preparation

- Monitor SWP / LOTO #'s and ensure Operations can handle the workload
 - OPS far from reaching steady state; commissioning ongoing





Operations Ownership - Transition

Operations owned systems on rise

- Central Permit office staff demobilized as SWP and LOTO #'s begin to stabilize
- Construction scope nearing completion AMECFW ownership minimal

Transition to Stage 2

- Closure of Central Permitting Office
- All SWP / LOTO issued by Operations
- Work with management and production leadership to determine support required



Operations Ownership - Full Transfer

OPS Workload High

- Identified need for extended support
 - SWP/LOTO #'s still high
 - Maintain a lean permit office crew

SWP/LOTO procedure fully KSPC managed

- No influence from AMECFW
- Challenges
- Permit support staff provide assistance and mentorship
- OPS / Maintenance work together on daily conflict management



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Key Learnings

Increase in near misses observed as OPS took ownership

- Support for Operations extended
 - Required resources to maintain safety standard

KSPC progressively rebuilding HSSE procedures

- Joint procedures with AMECFW added complexity & confusion
- Procedures need clarity / simplification

Culture

Correct the influence that AMECFW / Contractors had with our people



Take Away Message

- Clarity Be clear in your message, communication is key
- **Transparency** Show that there is nothing to hide
- Support Provide readily as required stand behind your people
- <u>Involvement</u> Involve all levels of the organization; ensure people's voices are heard
- Ownership Empower people to make their own decisions
- Culture A positive workplace is a productive and safe workplace



Questions



